



Advisory Committee Meeting

3/2/23 *On the move...*



AGENDA



- I. Advisory Committee Empty Seats**
- II. Fund Totals and Expenditures**
- III. Budget/Grant Spending**
- IV. FY23 Line Item**
- V. Spay/Neuter Voucher Program**
 - A. Numbers**
 - B. Wait List**
 - C. Provider Recruitment**
 - D. Reimbursement Rates**
 - E. Services**

- V. Promotions/ Events/ Marketing**
- VII. Animal Control Officers**
 - A. 2023 ACO Designations**
 - B. 2022 Core Training Summary**
 - C. CE Training**

ADVISORY COMMITTEE EMPTY SEATS



Mass Animal Fund Advisory Committee Seats

Interested Member of the Public (Vacant)

Member in the Pet Industry (Vacant)

Member In Animal Control

Member from Animal Shelters/Rescues

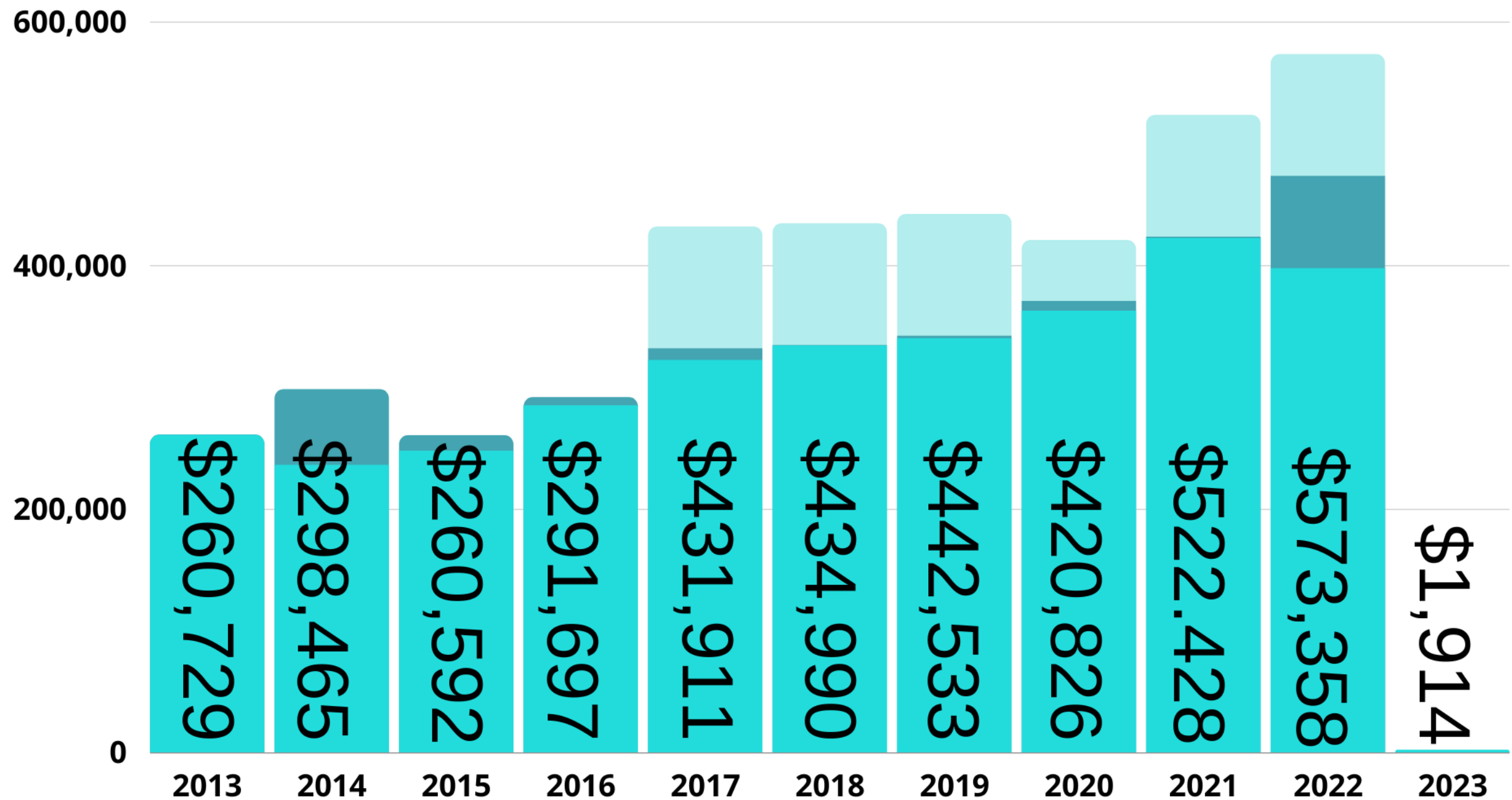
Member from the Veterinary Field



FUND TOTALS AND EXPENDITURES



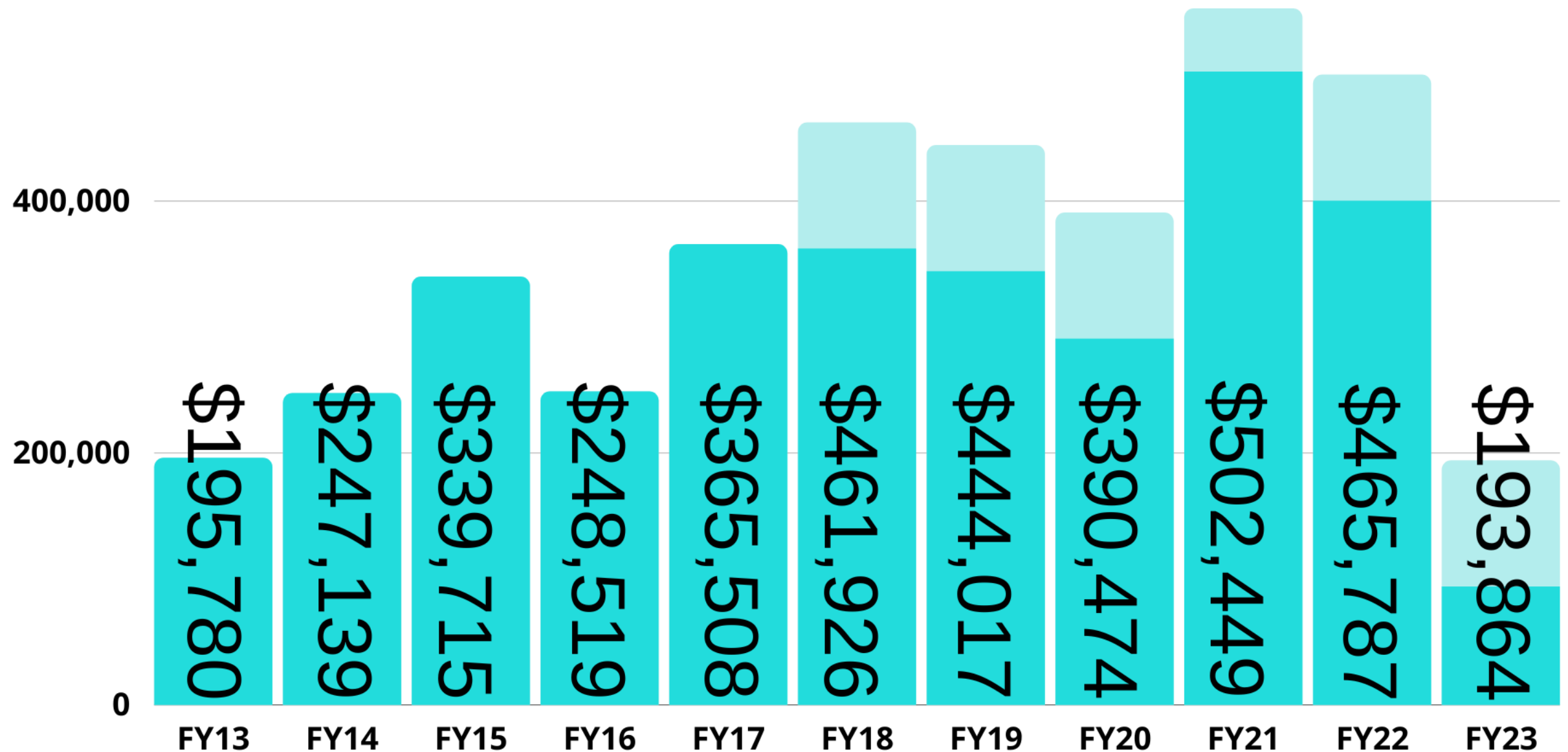
Unexpended balance as of 2.24.23 \$282,768. CY 22' ended \$50,930 more than 21' in donations



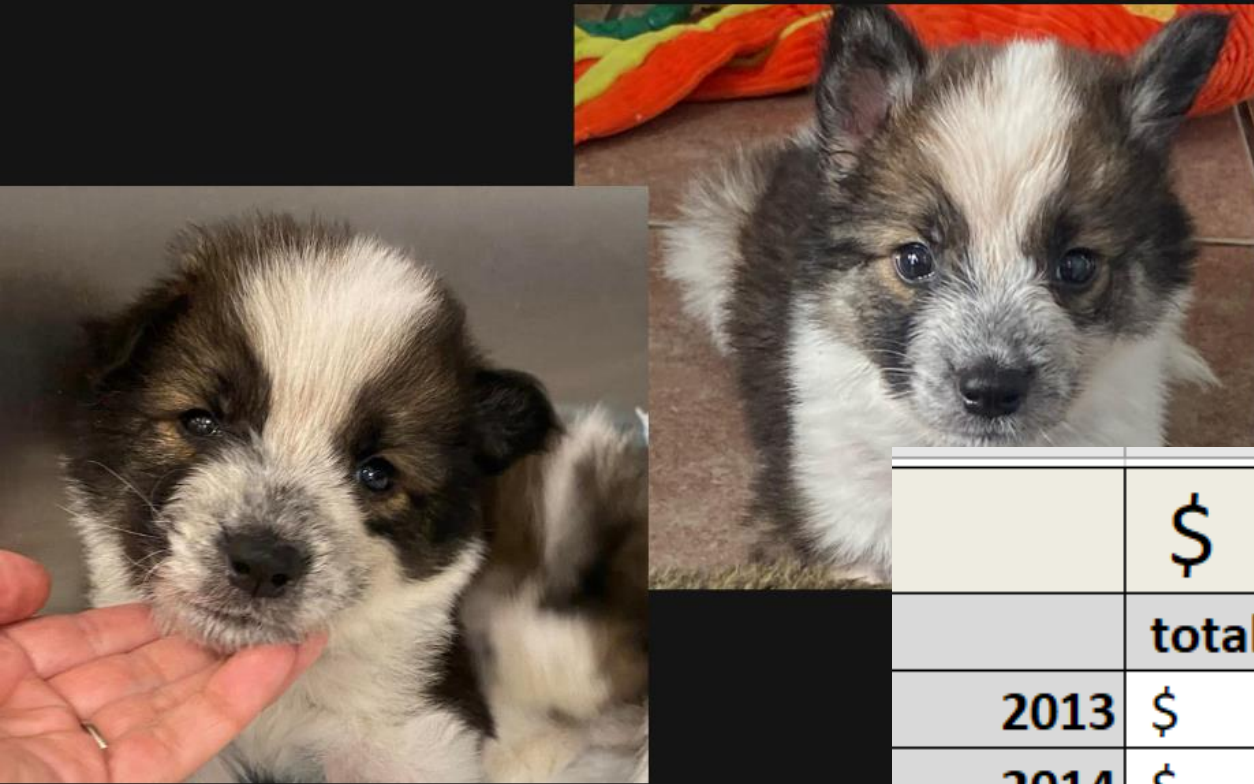
FUND TOTALS AND EXPENDITURES



600,000 FY (ugh, stressy)*let's just focus on calendar year!



How our donations have grown....

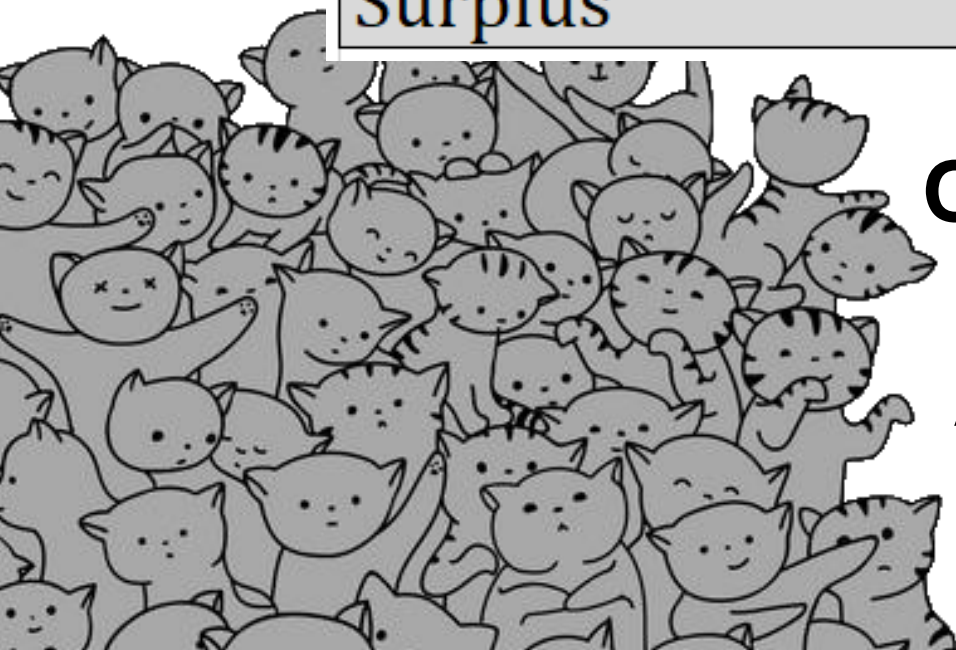


| | | | |
|------|------------------------|-------------|---------------|
| | \$ 3,939,367.44 | | |
| | total donations/grants | interest | line item |
| 2013 | \$ 260,729.55 | 0 | |
| 2014 | \$ 298,086.38 | 378.73 | |
| 2015 | \$ 260,303.06 | 289.6 | |
| 2016 | \$ 291,494.16 | 123.15 | |
| 2017 | \$ 331,685.67 | 225.98 | \$ 100,000.00 |
| 2018 | \$ 334,590.90 | 399.44 | \$ 100,000.00 |
| 2019 | \$ 342,064.72 | 469.06 | \$ 100,000.00 |
| 2020 | \$ 370,686.42 | 139.68 | \$ 50,000.00 |
| 2021 | \$ 422,405.32 | 22.89 | \$ 100,000.00 |
| 2022 | \$ 472,994.17 | 364.27 | \$ 100,000.00 |
| 2023 | \$ 1,835.44 | 78.85 | |
| | \$ 3,386,875.79 | \$ 2,491.65 | \$ 550,000.00 |

FUND TOTALS AND EXPENDITURES



| Inception to date | Percentage of Revenue \$3,939,367 | Expenses to Date \$3,658,128 |
|-------------------|--------------------------------------|------------------------------|
| Veterinary | 64% | \$2,522,921.14 |
| ACO Training | 3% | \$109,169.87 |
| Administration | 25% | \$999,907.82 |
| Marketing | <1% | \$25,485.27 |
| Surplus | 7% | \$281,239.34 |



Over 18,500 local animals helped!

Almost 23,000 vouchers have been distributed.



2022 REVIEW



MASSACHUSETTS
ANIMAL FUND

The Homeless Animal Prevention and Care Trust (Mass Animal Fund), administered by the Division of Animal Health, seeks to respond to the Commonwealth's ongoing problem of animal homelessness by providing no-cost

spay/neuter/vaccination resources for homeless dogs and cats in municipal animal control facilities, for dogs and cats owned by low-income Massachusetts residents, and for feral cats.

The Mass Animal Fund also provides free training opportunities and support to

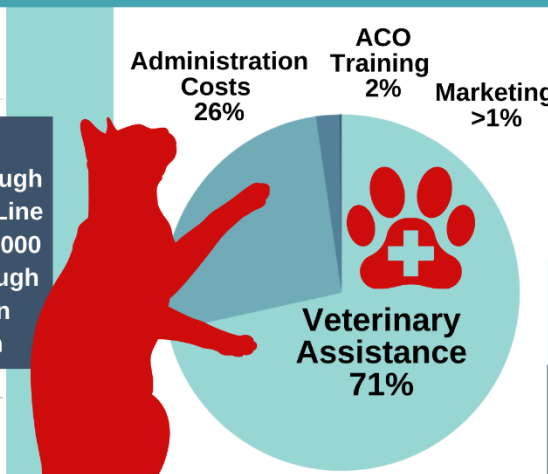
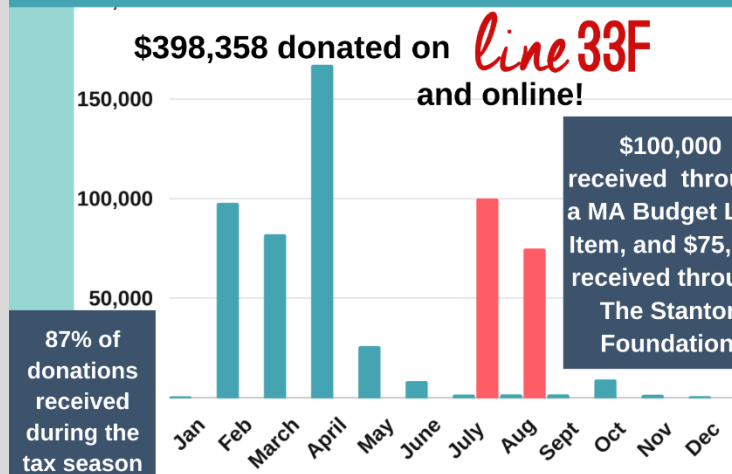
Massachusetts Animal Control Officers (ACO) so they can better serve their communities and provide uniform enforcement of animal control laws.

Since its inception in 2012, the Mass Animal Fund has acquired over 3.9 million, and has helped over 18,000 cats and dogs throughout the Commonwealth. The Mass Animal Fund relies on donations from Massachusetts taxpayers, who have contributed 86% of this revenue is through voluntary donations on Line 33f of the Massachusetts Income Tax Return.

line 33F donars, thank you for the support!

\$573,358 IN FUNDING RECEIVED

\$575,213 SPENT ON PROGRAMS



An average of \$185 spent per voucher on assistance. An average of \$233 spent per animal for emergency voucher surgery & \$39 spent per animal for priority vaccines.

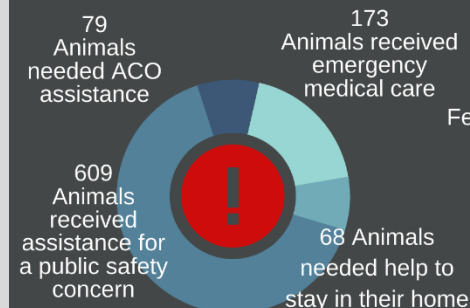
**COLLABORATIVE
NETWORK OF CARE**

29 VETERINARY PROVIDERS
& 5 MUNICIPAL PARTNERS
ACCEPTED VOUCHERS
IN 2022

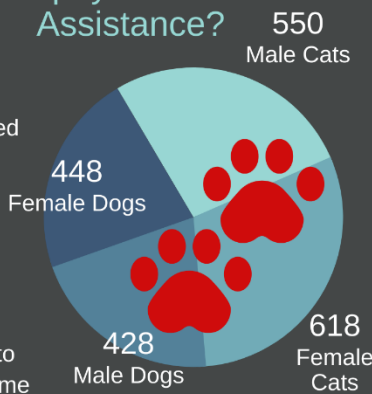
2,622 LOCAL ANIMALS RECEIVED ASSISTANCE

\$403,310 WAS SPENT HELPING ANIMALS

\$107,929 was spent helping animals in emergency situations



Who received Spay/Neuter Assistance?



MILESTONES REACHED

- In December of 2022, the Fund reached the milestone of having provided \$2.5 Million in assistance to local animals in need.
- In October of 2022, the Fund completed the 6th round of Core Competency Training. 730 ACOs have been trained in areas of: animal laws, wildlife, animal behavior, officer safety and report writing & record keeping since the Core Training Program started in 2016.

CONTACT INFO

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@line33f

@line33f

fb.com/massanimalfund



line 33F do

\$573,358 IN FUNDING RECEIVED

\$398,358 donated on *line 33F*
and online!

87% of
donations
received
during the
tax season

150,000
100,000
50,000

Jan Feb March April May June July Aug Sept Oct Nov Dec

\$100,000
received through
a MA Budget Line
Item, and \$75,000
received through
The Stanton
Foundation

2,622 LOCAL ANIMALS RECEIVED ASSISTANCE

\$575,213 SPENT ON PROGRAMS

Administration Costs 26%
ACO Training 2%
Marketing >1%

Veterinary Assistance
71%



An average of \$185 spent per voucher on assistance. An average of \$233 spent per animal for emergency voucher surgery & \$39 spent per animal for priority vaccines.

COLLABORATIVE NETWORK OF CARE

29 VETERINARY PROVIDERS
& 5 MUNICIPAL PARTNERS
ACCEPTED VOUCHERS
IN 2022

2,622 LOCAL ANIMALS RECEIVED ASSISTANCE

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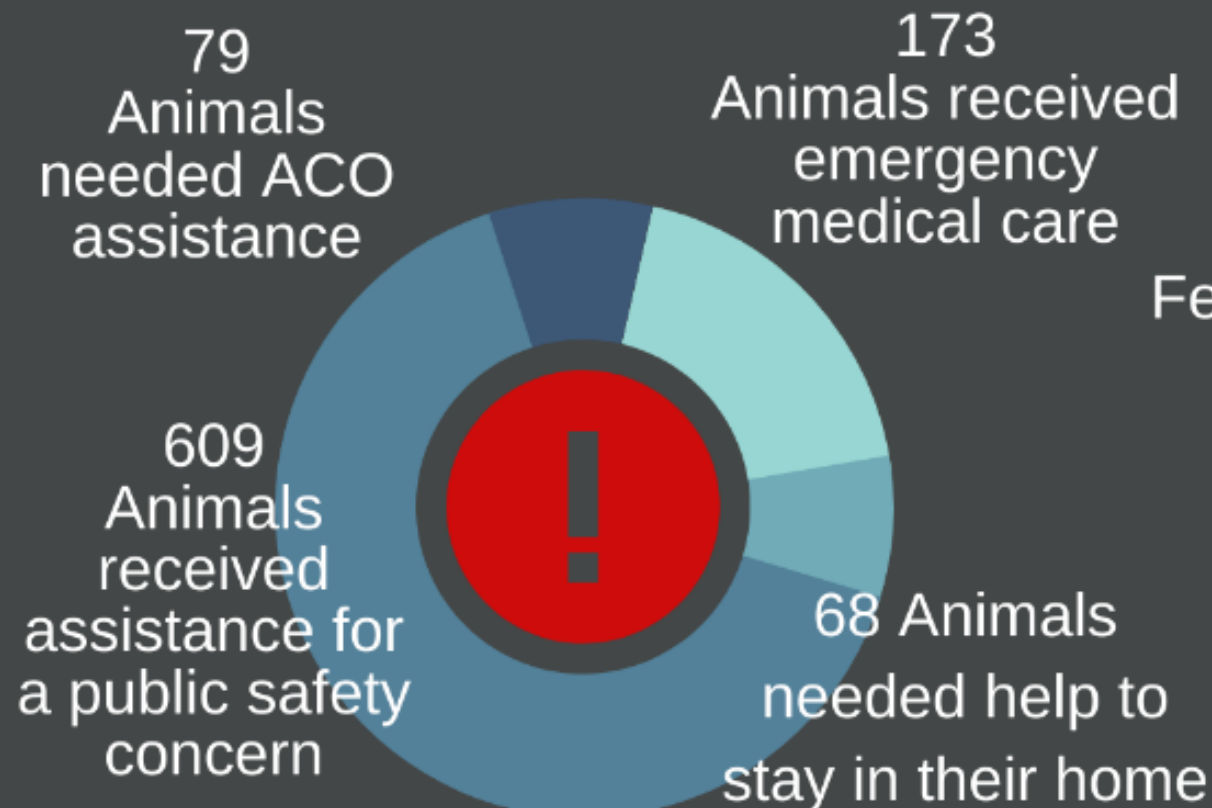
Who received
Spay/Neuter
Assistance?

550
Male Cats

448
Female Dogs

428
Male Dogs

618
Female
Cats



\$403,310 WAS SPENT HELPING ANIMALS

MILESTONES REACHED

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2022 Proposed Budget

\$590,000 = \$430,000 from 2023 Donations
 \$100,000 FY24 Line Item
 \$60,000 Rollover from 2022

* would leave a buffer of approx. \$275,000
 in the Fund

| 2023 Proposed \$590,000 | % of Proposed | Proposed Expenses = \$587,740 |
|-------------------------------|---------------|-------------------------------------|
| Veterinary | 67% | \$400,000.00 |
| ACO Training | 1% | \$18,400.00 |
| Administration | 28% | \$160,000.00 |
| Marketing | <1% | \$11,600.00 |
| Surplus | | (\$60,000.00) |

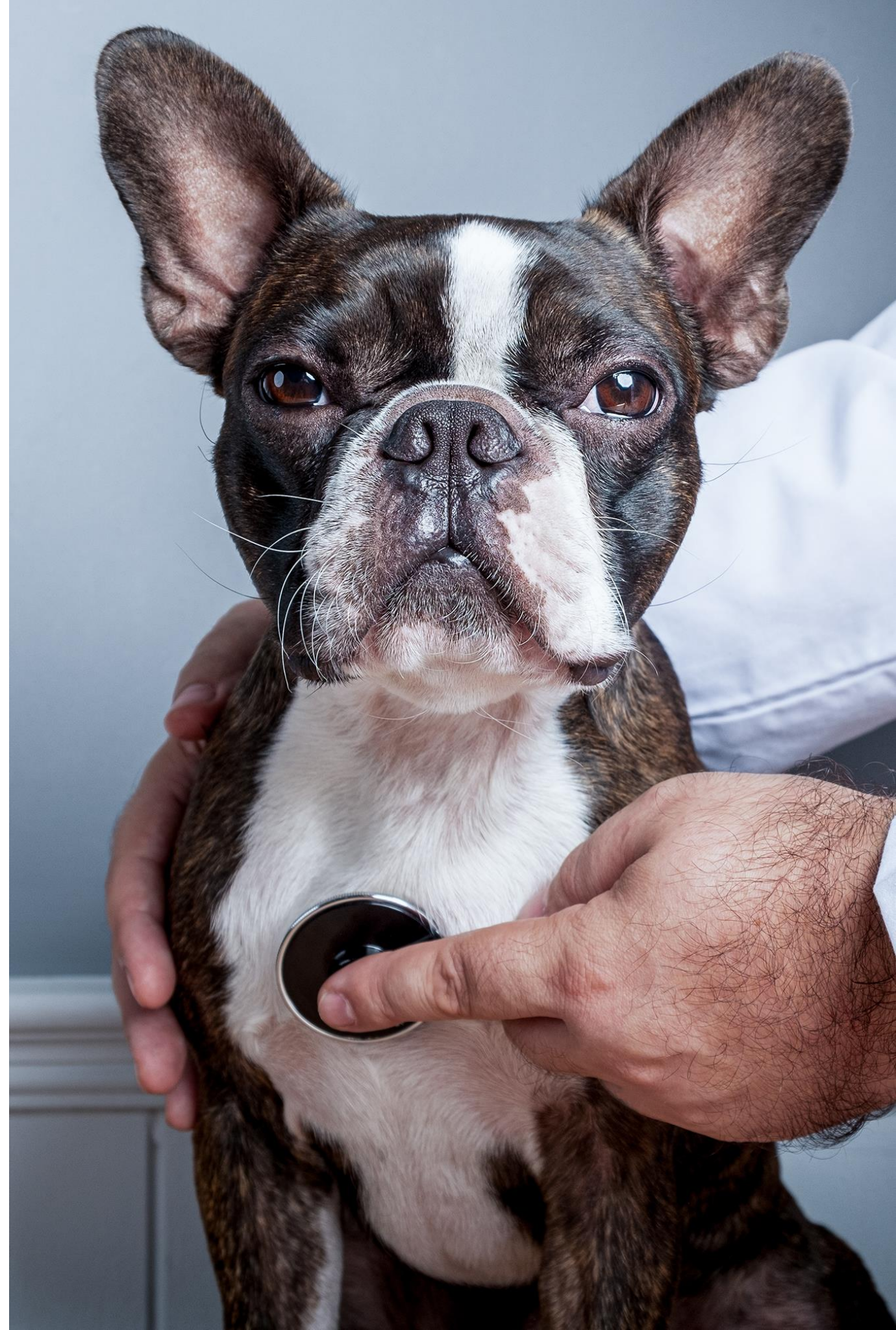
FY23 Budget Line Item \$100,000

Almost 77% spent.

Released for use in
increments.

Average cost of surgery
\$168

Utilized for 458
surgeries to date.



The Stanton Foundation Grant \$75,000

100% spent.

Utilized from Aug. 2022
through Jan. 2023

Average cost of surgery
\$256

Utilized for 293 Canines

- 35 needed
Emergency
Surgeries
- 21 medical, 9
housing, 5 safety



The Stanton Foundation Grant *Final Report 1.28.23*

Support

In August of 2022, the Massachusetts Animal Fund received a very generous grant in the amount of \$75,000 from The Stanton Foundation to be able to help canines in need across the Commonwealth!



Canines Helped

To date, 293 canines in need in Massachusetts have received FREE spay/neuter surgeries through this grant. 141 males and 152 females. 34 dogs in ACO care, 259 owned by low-income MA residents.



Areas Supported

To date, this grant has provided FREE services to canines in 103 municipalities through the collaborative effort of the Fund and 29 veterinary and 5 municipal partners.



Program Impact

Through the support of the Stanton Foundation, the Fund was able to reduce the wait time for vouchers from over 5 months to less than 45 days. 162 dogs even received vouchers on the same day requested.

Lives Saved



Thanks to the Stanton Foundation support, 35 Canines in Massachusetts were able to receive FREE emergency services. 21 of these canines needed immediate spay/neuter for a life-threatening medical condition. 9 canines received immediate FREE spay/neuter services to be able to keep them in housing with their families and 5 received immediate FREE spay/neuter services to help get them out of a potentially dangerous situation.

Grant Utilized

Through Aug. 2022-Jan. 2023

\$75,000

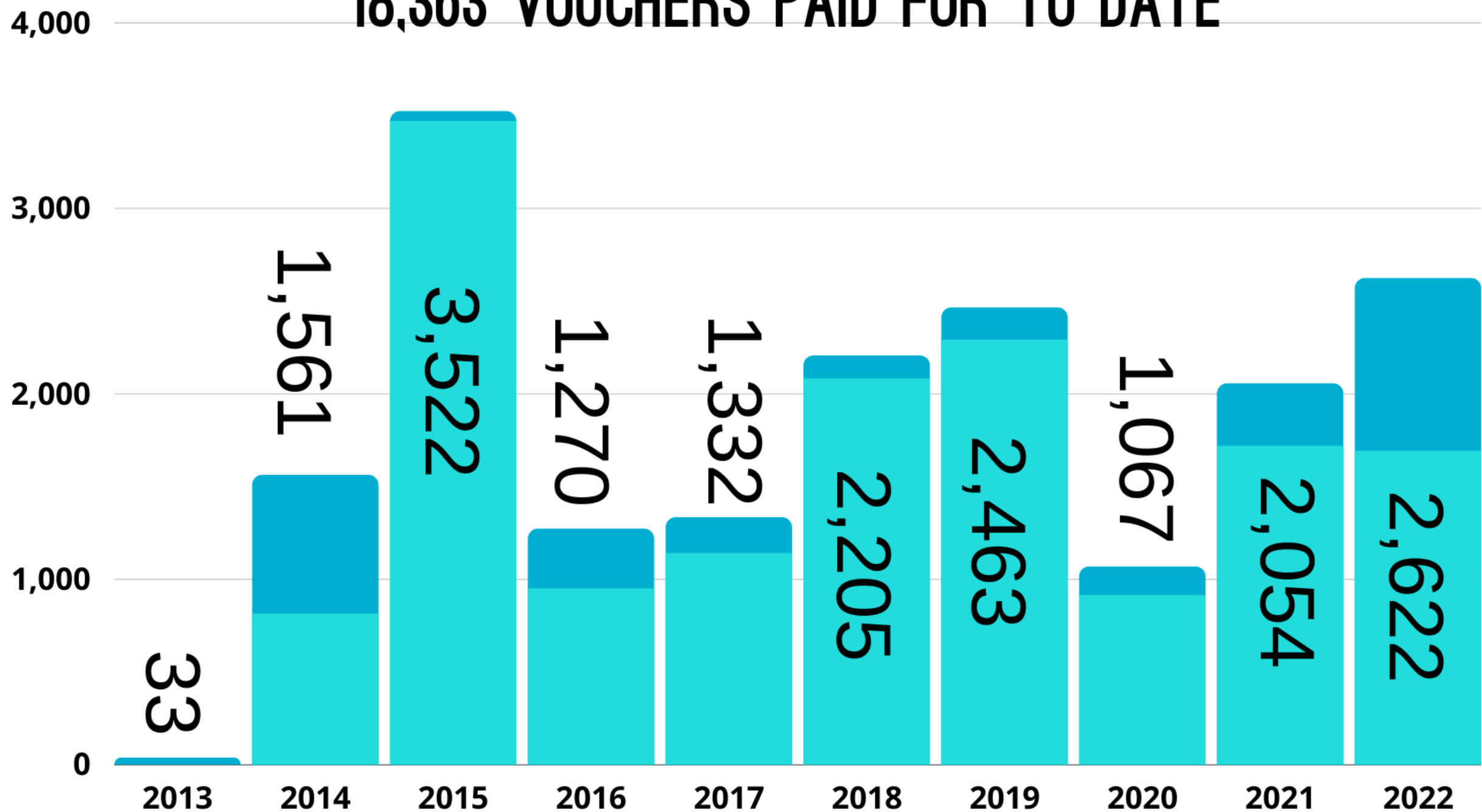
100%

279 canines have received spay/neuter services, \$256 average cost of care.

SPAY NEUTER VOUCHER PROGRAM



18,363 VOUCHERS PAID FOR TO DATE



SPAY NEUTER VOUCHER PROGRAM



S/N Quick Notes:

New Providers-

**Lowell Humane Society,
Cape Ann Animal Aid,
Come Together Animal Clinic,
Northeast Animal Shelter,
Town of Norwood**

Lost Providers-

**North Shore Animal Hospital,
Potter's League (temporary hold)**

Current Waitlist-

**-543 plus providers lists
-requests currently being issued from
early September (approx. 5 month wait)
-current distribution rate approx.
\$27,000 a month
-over 500 vouchers already issued in
2023**

Veterinary Tier Rates (History)

| | | |
|----------|--|-------|
| | Original Tiers 2014-2016 | |
| Tier 1 | Cat Neuter /Small Dog Neuter (,50lbs) | \$75 |
| Tier II | Cat Spay/ Small Dog Spay/ Large Dog Neuter | \$150 |
| Tier III | Large Dog Spay | \$300 |
| | Tiers 2016-2018 | |
| Tier 1 | Cat Neuter | \$75 |
| Tier II | Cat Spay/ Small Dog Spay/ Small & Large Dog Neuter | \$150 |
| Tier III | Large Dog Spay | \$300 |
| | Tiers 2018-2021 | |
| Tier 1 | Cat Neuter | \$75 |
| Tier II | Cat Spay/Small Dog Neuter | \$150 |
| Tier II | Small Dog Spay/ Large Dog Neuter | \$225 |
| Tier III | Large Dog Spay | \$300 |
| | Tiers 2021-Current | |
| Tier 1 | Cat Neuter | \$100 |
| Tier II | Cat Spay | \$150 |
| Tier III | Small Dog Neuter | \$200 |
| Tier IV | Small Dog Spay/ Large Dog Neuter | \$250 |
| Tier V | Large Dog Spay | \$300 |

SPAY NEUTER VOUCHER PROGRAM



Tier Rates (Current)

Cats (Felines)

| | | |
|-----------|------------|-------|
| F Tier I | Cat Neuter | \$100 |
| F Tier II | Cat Spay | \$150 |

Dogs

| | | |
|------------|---|-------|
| D Tier I | Small Dog Neuter (<50lbs.) | \$200 |
| D Tier II | Small Dog Spay (<50lbs.) Large Dog Neuter (>50lbs.) | \$250 |
| D Tier III | Large Dog Spay (>50lbs.) | \$300 |

SPAY NEUTER VOUCHER PROGRAM



Complication Rate (Current)

Complication add-on amounts. Limit 1 per animals unless MAF approval given

| | | |
|-------------------|---------------------------------|----------------------|
| Parasites | 1 medication \$10 | 2 + medications \$25 |
| Cryptorchid | Inguinal \$30 | Abdominal \$75 |
| Hernia repair | Simple \$30 | Complex \$75 |
| Extra Large | >75 lbs. \$25 | >100 lbs. \$50 |
| Older >5 | \$25 | w/bloodwork \$50 |
| Estrus | \$25 | |
| Obese | \$25 | |
| Dystocia/Pyometra | Cat/ Small Dog/ Large Dog \$150 | |

Stand Alone Reimbursements: MDAR request or if animal is found to be already S/N

| | | |
|--|-----------------|---|
| 1 vaccine \$25 | 2 vaccines \$35 | Under anesthesia add \$25 |
| MDAR Emergency Related Medical Request | | Price to be determined with preapproval |

SPAY NEUTER VOUCHER PROGRAM



WHY Raise Rates for Cats?

**Tier I \$100: male cat average cost \$126.
(highest cost reported \$236)
>half meeting cost**

**Tier II \$150: female cat average cost \$203.
(highest cost reported \$493)
half meeting cost**

SPAY NEUTER VOUCHER PROGRAM



WHY Raise Rates for dogs?

**Tier III \$200: small male dog average cost \$231
(highest cost reported \$580)
< half meeting cost**

**Tier IV \$250: small female dog, large male dog
average cost \$290 (highest reported \$630)
< a quarter meeting cost**

**Tier V \$300: large female dog a, average cost \$350
(highest reported cost (\$630)
< a quarter meeting cost**

SPAY NEUTER VOUCHER PROGRAM



Proposed New Rates

| | Proposed New Rates | |
|----------|----------------------------------|-------|
| Tier 1 | Cat Neuter | \$150 |
| Tier II | Cat Spay | \$200 |
| Tier III | Small Dog Neuter | \$250 |
| Tier IV | Small Dog Spay/ Large Dog Neuter | \$300 |
| Tier V | Large Dog Spay | \$350 |

SPAY NEUTER VOUCHER PROGRAM



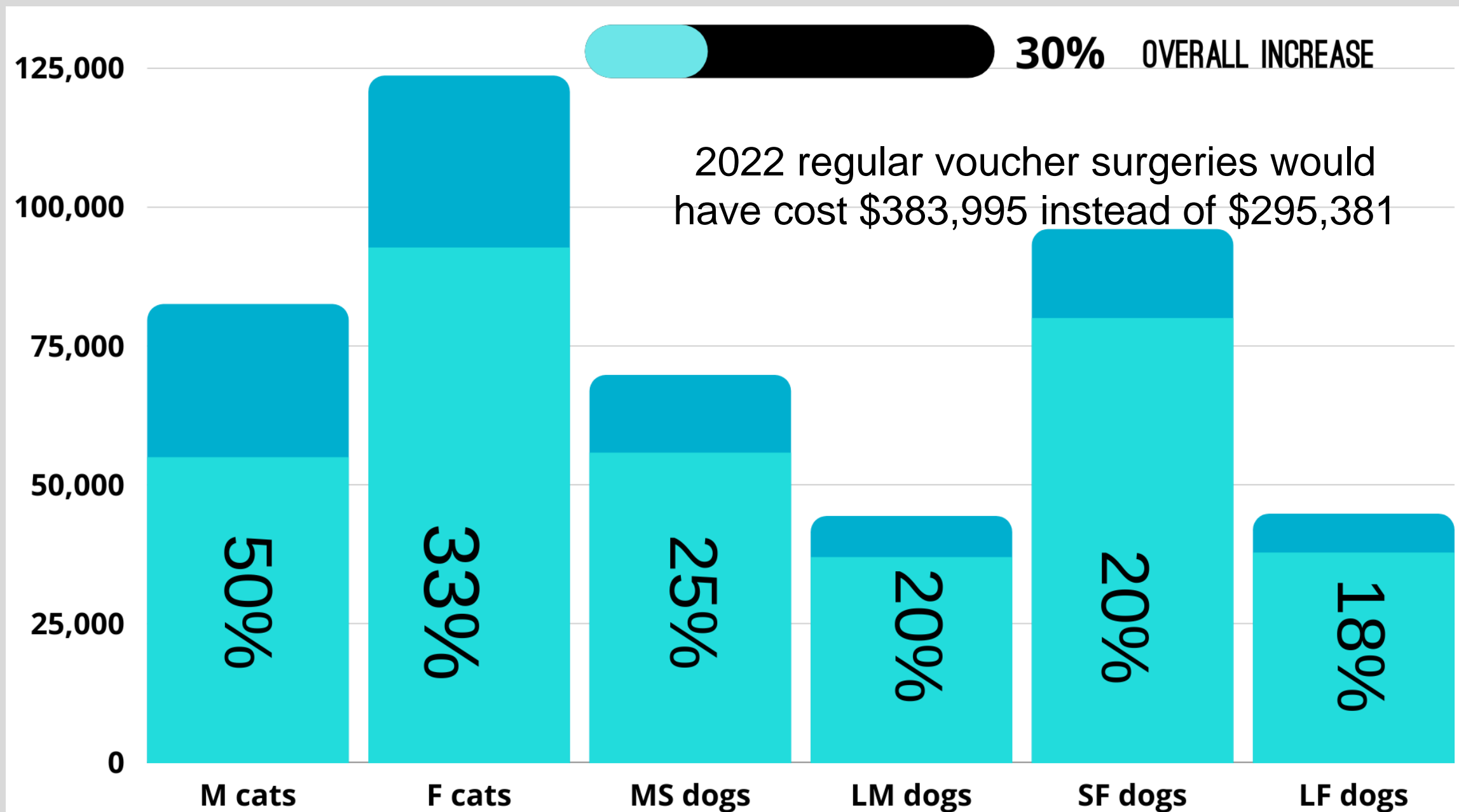
Proposed New Complication Rates

| | Complication Add-on Rates | |
|--|---------------------------|-----------------------------|
| Parasites | 1 med \$20 | 2 or more meds \$35 |
| Cryptorchid | Inguinal \$40 | Abdominal \$75 |
| Hernia Repair | simple \$40 | \$75 |
| Extra Large | > 75 lbs \$50 | >100 lbs. \$75 |
| Older >5 | \$40 | with/bloodwork \$75 |
| Estrus | \$35 | |
| Obese | \$40 | |
| Dystocia/ Pyometra | Cat \$150 | Dog \$200 |
| Stand Alone Reimbursements: MDAR Request or if animal is found to already be S/N | | |
| 1 vaccine \$25 | 2 vaccines \$35 | Under Anesthesia extra \$50 |
| MDAR Emergency Related Medical Request: \$Determined at preapproval | | |

SPAY NEUTER VOUCHER PROGRAM



What would the proposed rates mean?



SPAY NEUTER VOUCHER PROGRAM



Services: The Rabbit Question?

5 providers said they would be able to take on rabbit surgeries (for ACOs)

**TJO, Cape Anne Animal Aid,
Second Chance, Sterling Animal Shelter,
Come Together AC (Dr. Delgado)**

**Average cost needed \$300 neuter, \$400
spay**

Visit **Line 33F**
the warm and fuzzy
tax line!



Commonwealth of Massachusetts
Office of Energy and Environmental Affairs

[Mass.gov/AnimalFund](https://www.mass.gov/AnimalFund)

massDOT
Massachusetts Department of Transportation



File Taxes. **HELP ANIMALS!**

Line 33F

17,000 local animals helped and counting!

massDOT
Massachusetts Department of Transportation

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ACO TRAINING



- **2022 Core Breakdown and Review –next meeting**
- **Next Core Training will take place in Fall 2023**
- **ACO Jumpstart zoom meeting in May 2023**
- **New CE submission Portal**
- **New designation Portal**
- **Taking to software vendors for CE tracking**

2022 Core Updates

- **Updated and Reprinted MA Law book.**
- **NEW final exam video**
- **Held two sessions**
- **Chelmsford (virtual & in person)**
- **Dedham (in person only)**



2023 ACO Designations were due back on Feb 1st, 2021, over 200 still need to report.

Why such bad compliance?



Next Meeting....

May?

